

SLIP SURVEY
 COMPARABLE MUNICIPAL MARINAS IN SO. CAL
 1/29/2010

SLIP SIZE	MARINAS						AVERAGES	PER SQ FT	DANA POINT-E	PER SQ FT	OVER(UNDER) AVERAGES			
	SANTA BARBARA	PER SQ FT	LONG BEACH	PER SQ FT	OCEANSIDE	PER SQ FT					RENT	PER SQ FT	RENT %	
20	145	7.26	164	8.20			155	7.73	268	13.40	113	5.67	73.4%	
25	191	7.62	257	10.28			224	8.95	347	13.88	123	4.93	55.1%	
26					263	10.10	263	10.10	373	14.35	110	4.25	42.0%	
28	219	7.81					219	7.81						
30	239	7.98	370	12.33			305	10.16	503	16.77	198	6.61	65.1%	
34					384	11.30	384	11.30						
35	292	8.33	472	13.49			382	10.91	622	17.77	240	6.86	62.9%	
40	346	8.66	585	14.63			466	11.64	727	18.18	261	6.53	56.1%	
43	382	8.88			486	11.30	486	11.30						
45	406	9.03	689	15.31			548	12.17	834	18.53	286	6.36	52.3%	
50	469	9.37	788	15.76			628	12.57	960	19.20	332	6.64	52.8%	
51					576	11.30	576	11.30						
55			930	16.91			930	16.91	1,039	18.89	109	1.98	11.7%	
60			1,014	16.90			1,014	16.90	1,257	20.95	243	4.05	24.0%	
	RATE BASED ON LARGER OF SLIP OR BOAT SIZE OVERHANG ALLOWED ALL SLIPS ARE DOUBLE WIDES		OVERHANG OF 4' 11" ALLOWED BOATS OVER 60' EXCLUDED SINCE NO COMPARABLES IN DPH		OVERHANG OF 3' ALLOWED		OVERHANG OF 3' ALLOWED							
AVERAGE SQ FT/RENT OVERAGE							<u>11.41</u>		<u>17.19</u>		<u>5.39</u>	<u>49.5%</u>		